Fans First Entertainment – The Savannah Bananas

Merchandise Retail Extraordinaire

WORKING WITH THE BANANAS

Working with the Savannah Bananas is fun, challenging, and exciting. We have a team of extremely talented and positive people who are committed and energized by our mission. When it comes to the Bananas, they live and breathe “Fans First, Entertain Always.”

The Fans First way guides our team and our teammates to embody being caring, different, enthusiastic, fun, growing, and hungry. Everyone shows personal and professional growth and they are constantly serving and impacting others. We’ve built an All-Star team of the best creators, performers, and doers in business. We constantly bring on people who contribute to the atmosphere of intelligence, passion, and fun! The team is obsessed with challenging the status quo and finding a better way to do almost everything for our fans.

THE POSITION

The Savannah Bananas are hiring Fans First Retail Experience Extraordinaires. These people will assist in the operation of our Banana Stand as well as potential future retail locations. From opening processes, stocking and display, fan assistance and check out, to our closing processes, this person will be an expert at all things Banana Retail.

At a glance, here’s what you can expect from the role:

- 35% Opening, closing processes– Teammates must ensure that the store is ready for fans and properly closed for the night.
- 45% Assisting fans with questions and purchases – Teammates must be knowledgeable about the gear and souvenirs available and provide a Fans First Experience to everyone that stops by.

- 20% Stocking and display – Teammates will be responsible for adequately stocking and organizing with backstock merchandise.

VISION FOR THE MERCHANDISE DEPARTMENT

The Savannah Bananas are a 24/7/365 brand for people from all over the world to experience and align with.

As the most electric and fun team in sports, the quality and variety of Bananas gear needs to be reflective of the first-class and unique experience Fans have in person or see online.

We know that every fan that stops by Grayson Stadium may not be able to see a game in-person. Even if there's isn't a game going on, visiting the Banana Stand at Grayson Stadium is still a great representation of the fun and excitement that comes with being a Bananas fan.

We have efficient processes that enable us to scale quickly as demand for product and service changes. These processes are documented so that our standard of excellence is maintained and repeatable.

Merchandise decisions are made with a WIN-WIN-WIN mentality ensuring that the fans win, our teammates win, and the organization wins.

RESPOSIBILITIES AND KEY PERFORMANCE POINTS

- Demonstrate competence in merchandise retail operation and eagerness to operate with timeliness and excellence.
- Contribute to operational excellence in opening and closing the Banana stand.
- Help move merchandising projects forward and ensure unity and collaboration with all necessary personnel.
- Serve fans with a Fans First attitude and demonstrate the right costume, language and focus daily.

OUR IDEAL CANDIDATE IS

- Positive, hardworking and takes ownership of their output
- Great with customer service and fan interaction
- Able to work in a fast pace and evolving work environment
- Able to lift 40lbs over their head
- Able to be on their feet 5+ hours a day

The Savannah Bananas Merchandise Retail Extraordinaire will always be Caring, Different, Enthusiastic, Fun, Growing, and Hungry.